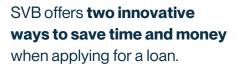


Venture debt just got better

Lending innovation from SVB to save you time and money



- At the start, SVB's digital loan application allows you to simplify the diligence process with a digital tool that helps you organize and deliver required information.
- At closing, our Streamlined Loan Closing process saves you time and money with a standardized closing document for eligible venture debt loans.

You can utilize one or both innovative tools to get the financing you need, but now in a faster, simpler, and more costeffective manner. To date, over 250 companies have utilized our digital application and more than 150 deals have closed using the Streamline closing process.

Digital Application and Automated Reporting

Simplify the process to save time now and in the future by using SVB's digital loan application and opting into automatically connect to your financial statements.



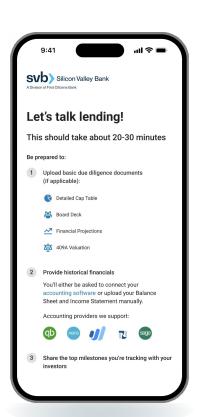
Saves time

Simplifies the application process and automates the entire monthly reporting process, requiring no manual uploads or compiling reports. We will automatically pull ONLY the required information we need to keep you in line with the requirements of your loan agreement.



Secure

Transmits data securely through encrypted channels, protecting sensitive information.





Streamline Closing Process

Save significant time and money (savings vary but are often in the ten's of thousands of dollars) when you utilize our document templates with standardized, pre-set terms.



Savings

No upfront fees, no or reduced legal fees and waived SVB loan fees save you money.



Speed

Cut the time to close in half with the ability to close a loan in less than 30 days.



The Streamline close process with SVB reinforced the message that SVB understood and is purpose built for the venture market. The process saved us time and money thus enhancing the value add of SVB, their team and infrastructure. As every founder / entrepreneur knows when raising venture funding, time is your enemy and deal costs are tough checks to write post close. The streamlined process helped close the equity check and venture round weeks ahead of schedule and saved in excess of 1% of closing fees. I would heavily recommend the streamline process and am thankful for SVB to have built it with the entrepreneur in mind."

Max Farley
Founder/CEO at Sojo



Focus on running and growing your business: Get the financing you need in a fast, simple, and cost-effective way from the leaders in the innovation economy.

Contact your SVB Relationship Manager for more information or get started here to become a SVB client.

Sojo is an independent third party and is not affiliated with Silicon Valley Bank, a division of First-Citizens Bank & Trust Company.

All credit products and loans are subject to underwriting, credit, and collateral approval. All information contained herein is for informational purposes only and no guarantee is expressed or implied. Rates, terms, programs and underwriting policies subject to change without notice. This is not a commitment to lend. Terms and conditions apply.

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